

Keystone Lighting Projects in Other Countries

Thursday, September 10, 2015 11:30 am - 1:00 pm

Harry's Plaza Café, Santa Barbara

Program

Keystone Lighting Projects in Other Countries

Presented by Lance Bennett

Vice President of Specifications and International Sales,
Cooper Lighting

Lighting manufacturers in the United States see their products specified and purchased on a global scale. Although the majority of their sales are generated within the 50 states, the importance of projects purchased and shipped around the world is an important part of any lighting manufacturer's overall business. This presentation will explain how the spec, bid, buy process is done, as well as show the attendees keystone projects in other countries where American lighting manufacturers have played an important role in the architectural lighting element of the space.

Information

Please purchase your lunch at 11:30,
before the speaker begins presenting at noon.
Meeting ends at 1:00.

Location: Harry's Plaza Cafe, Rancho Room
3313 State Street, Santa Barbara

RSVP & Questions: David Neel David@NeelLighting.com

CEU: Speaker can provide certificates and course description for self-reporting of units.

Stay tuned for these future events!

- Understanding LED Drivers. Date TBD
- Commercial Rebates from PG&E. Presented by Steve Spratt, PG&E. Date TBD
- LED Technology Tour. Presented by Cree Lighting. Presentation and tour of the Cree chip technology center in Goleta. We are fortunate to have their worldwide research and tech center right here in our own backyard. Date TBD

Meeting Archive

For a list of current and past meetings including downloadable PDF from some of our presentations visit our [Calendar Page](#).



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Upcoming IES Events

October 8, 2015

Lunch, Harry's Plaza Cafe
Savings By Design

October 21 & 22, 2015

LightShow West

www.LightShowWest.com

IES LA

www.iesla.org

April 24-28 2016

LIGHTFAIR San Diego

<http://lightfair.com>



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